

HISTORY OF

LECHNER SERVICES

I would rather undercharge the customer \$1.00 than overcharge by 10 cents, because you have to treat each customer with fairness and honesty.

LARRY LECHNER



THIRD GENERATION FAMILY OWNED BUSINESS

Now in its third generation as a family owned business, Lechner Services continues their tradition of excellence in service and customer-first mindset.

"The whole idea was always to get the customer better service and supporting your local community," Brian Lechner, the president of Lechner Services said. "You are supporting Chicago; you are supporting Illinois and you are supporting your neighbors. We are your local family company supporting our community and our customers."

Lechner Services prides itself on their historic connection to the Chicago area. Brian's grandfather joined a fellow dry-cleaning business A.W. Zengeler in the 1920s and continued to work there his whole career. After graduating college, Larry Lechner stepped into his father's footsteps and partnered with the Zengeler family, starting the uniform rental division in 1971 and establishing the Lechner brand. Larry Lechner operated his business out of the back of a Zengeler's dry cleaning store with the next-door car dealership as his first customer. Lechner's business continued to grow purchasing Northside Cleaners in 1988 moving the uniform plant to the northside of Chicago servicing the uniform rental needs for the greater metropolitan region. Current Lechner president, Brian Lechner joined the company after graduating from U of I in 1996. Together with his brother Eric, Brian Lechner built on his father's success in the business and in 2000, separated the uniform division from the dry cleaner, to incorporate what is today known as Lechner Services.

Throughout the 2000's, Lechner Services established themselves as the premier option in the laundry business throughout Illinois, Northwest Indiana and southeast Wisconsin. Their state-of-the-art Mount Prospect plant broke ground in 2002 and opened for operation in 2004. Brian Lechner became president in 2010 and majority owner in 2011.

Today, Lechner's historic success story continues. From 2011 to 2018 the company doubled in size introducing revolutionary technology in the laundry business to continue to serve their customers for decades to come.

"We are very much a David and Goliath story," Brian Lechner said. "We feel that we bring something to the table by just being honest and straightforward. We want to be good people and that's how we have always operated as a company."